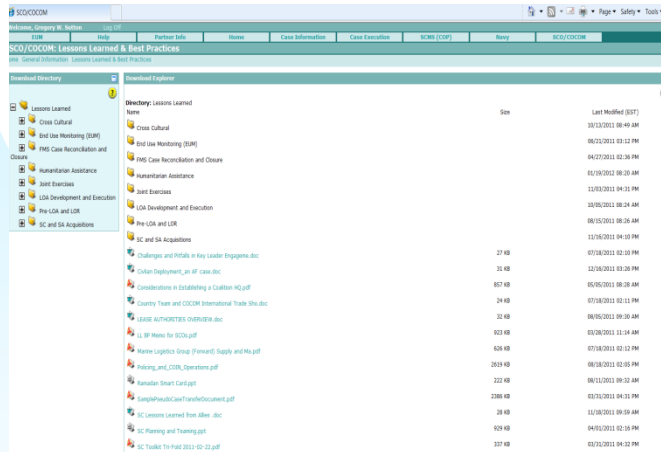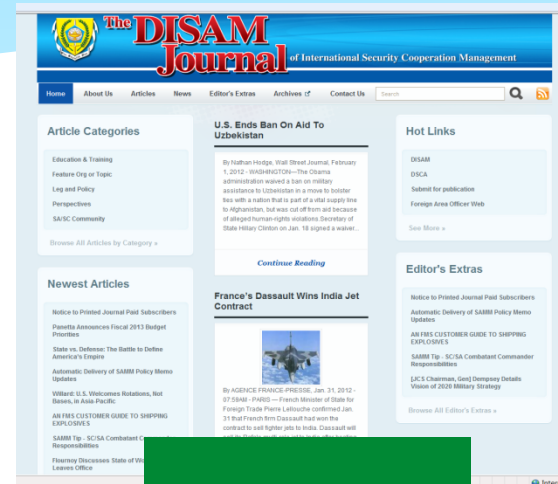# Directorate of Research

Mr. Greg Sutton

DISAM

Directorate of Research

- **Research**
- **Consultation**
- **Information Dissemination**
- **Publications**
- **International Affairs Career Programs**
- **Lessons Learned/Best Practices**
- **HPPG Metrics**

Ask an Instructor

Ask an Instructor Statistical Report by Category

Category	Total	Avg Days	0-2 Days	3 Days	4 Days	5 Days	6 Days	7 Days	8 Days	9 Days	10 +
Other	45	0.56	42	0	3	0	0	0	0	0	0
FMS Acquisition	44	1.32	36	5	1	2	0	0	0	0	0
FMS Logistics/Transportation/Discrepancy Reports	40	1.30	32	6	2	0	0	0	0	0	0
FMS Process/LOA Request/Development	39	1.00	35	3	1	0	0	0	0	0	0
FMS Case Management	34	0.62	33	1	0	0	0	0	0	0	0
FMS Financial Management	34	1.09	28	4	1	0	1	0	0	0	0
Security Cooperation Training Management	30	0.43	28	2	0	0	0	0	0	0	0
Technology Transfer / Export Controls / and International Programs Security	28	0.68	27	0	0	0	0	1	0	0	0
Security Cooperation Organization Overseas (SCO Operations)	25	0.40	25	0	0	0	0	0	0	0	0
SecurityAssistance/Cooperation Legislation	21	1.62	15	3	0	2	1	0	0	0	0
End Use Monitoring/Third Party Transfer	19	0.68	17	1	1	0	0	0	0	0	0
DISAM Registration, Arrival/Departure, Billeting & Administrative	12	2.00	5	5	2	0	0	0	0	0	0
Resource Mgmt (People, Budget, Property, ICASS, SAARMS, SCIRMS)	11	1.82	7	3	1	0	0	0	0	0	0
DSAMS/SCIP	5	0.20	5	0	0	0	0	0	0	0	0
FMS/Direct Commercial Sales	4	0.00	4	0	0	0	0	0	0	0	0
Title 10 Security Cooperation Programs (Non-Security Assistance)	4	1.00	4	0	0	0	0	0	0	0	0
Mobile Education Teams (METs)	3	1.33	2	1	0	0	0	0	0	0	0
International Armaments Cooperation Programs	2	3.00	1	0	0	1	0	0	0	0	0
HPPG/SCWD	1	1.00	1	0	0	0	0	0	0	0	0
Onsites	1	0.00	1	0	0	0	0	0	0	0	0
Regional Seminar Questions	1	2.00	1	0	0	0	0	0	0	0	0
Regional/Cultural/Protocol	1	0.00	1	0	0	0	0	0	0	0	0
U.S. Government Organizations for Security Assistance	1	3.00	0	1	0	0	0	0	0	0	0
Missile Technology Control Regime (MTCR)	0	0.00	0	0	0	0	0	0	0	0	0
Totals	**405**	**0.95**	**350**	**35**	**12**	**5**	**2**	**1**	**0**	**0**	**0**

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U.S. Ends Ban On Aid To Uzbekistan

By Nathan Hodge, Wall Street Journal, February 1, 2012 - WASHINGTON—The Obama administration waived a ban on military assistance to Uzbekistan in a move to bolster ties with a nation that is part of a vital supply line to Afghanistan, but was cut off from aid because of alleged human-rights violations.Secretary of State Hillary Clinton on Jan. 18 signed a waiver...

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France's Dassault Wins India Jet Contract

By AGENCE FRANCE-PRESSE, Jan. 31, 2012 - 07:59AM - PARIS — French Minister of State for Foreign Trade Pierre Lellouche confirmed Jan. 31 that French firm Dassault had won the contract to sell fighter jets to India. Dassault will sell its Rafale multi-role jet to India after beating the Eurofighter consortium to secure the long-awaited contract, which is estimated to be worth $12 billion.

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International Affairs Career Programs – Certification

- **3-Tiered/Requirements include Core Competencies**
  - **Not to be confused with DISAM levels of training (0-4)**
- **Web-based tool with growing**

	As of Feb 2010	As of Feb 2011	As of Feb 2012
Registered Users	2673	3293	3929
Level I Certified	592	711	734
Level II Certified	447	401	369
Level III Certified	351	210	258

Lessons Learned & Best Practices

| EUM | Help | Partner Info | Hom... | ...rform... | ...se F...io... | ...MS (COP) | Navy | SCO/COCOM |

SCO/COCOM: Lessons Learned & Best Practices

...ome   General Information   Lessons Learned & Best Practices

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- Lessons Learned
  - Cross Cultural
  - End Use Monitoring (EUM)
  - FMS Case Reconciliation and Closure
  - Humanitarian Assistance
  - Joint Exercises
  - LOA Development and Execution
  - Pre-LOA and LOR
  - SC and SA Acquisitions

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Directory: Lessons Learned

Name	Size	Last Modified (EST)
Cross Cultural		10/13/2011 08:49 AM
End Use Monitoring (EUM)		06/21/2011 03:12 PM
FMS Case Reconciliation and Closure		04/27/2011 02:36 PM
Humanitarian Assistance		01/19/2012 08:20 AM
Joint Exercises		11/03/2011 04:31 PM
LOA Development and Execution		10/05/2011 08:24 AM
Pre-LOA and LOR		08/15/2011 08:26 AM
SC and SA Acquisitions		11/16/2011 04:10 PM
Challenges and Pitfalls in Key Leader Engageme.doc	27 KB	07/18/2011 02:10 PM
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Security Cooperation Workforce Training Status

All Personnel (FMS Admin, O&M, Case, Other) - as of 30 Sept 2011		
Organization	**Total People**	**% Trained**
Army	1951	97.5%
Navy	2453	98.0%
Air Force	2588	98.8%
DoD	678	96.5%
COCOMs	2088	97.0%
Overall Total	9758	98.3%

All Personnel (FMS Admin, O&M, Case, Other) - as of 30 Jan 2012		
Organization	**Total People**	**% Trained**
Army	1904	96.4%
Navy	2523	97.9%
Air Force	2770	97.9%
DoD	691	96.0%
COCOMs	2120	95.8%
Overall Total	10008	97.1%

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